

Adam Paul Green

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Serial Entrepreneur * 9 Year Tech Innovator * 11 Year Personal Coach * Created/Mentored 18 International Millionaires.
Owner: G3 Development, Winners Circle International (WCI) and Elite Self Storage * Lifetime Sales of Over \$750,000,000.

- **Publishers Press / Bookcraft Publishers / Technigraphics**, Production / Inventory Manager: **1989-1993 (3 years)**
- **International Paper (XpedX)**, Internal Sales Manager / Corporate Officer Liaison: **1993-1997 (5 years)**
- **Precision Lithographers**, Regional Sales Manager: **1997-2000 (3 years)**
- **Sorenco Manufacturing**, International Sales Manager, New Business Development: **2000-2003 (3 years)**
- **G3 Development**, Advertising Agency, Social Media (Founder): **2003 – Present (13 years)**
 - Top Sales Producer (Portfolio Sales of \$35M Annually)
 - Manage 33 Employees
- **Winners Circle International** (WCI, Founding Distributor, Xocai): **2005 – 2016 (11 years)**
 - Built Team of 130,000+ Distributors in 40 Countries
 - Generated Sales of Over \$125,000,000
 - Reached \$5,000,000+ in Income (#2)
 - Distributor Trainer
 - Field Advisory Board (FAB)
 - Distributor Development and Leadership
- **Wasatch Contract Manufacturing**, (Sales, Account Manager, Operations Manager): **2007 – Present (11 years)**
 - Consistently Reach \$19M in Sales / Year
 - Developed and Manage Online Sales (55% Annual Growth)
- **Elite Self Storage**, (Co-Founder): **2009 – Present (7 years)**

Education

Bachelors of Science (BS), 1993 * University of Utah, Marketing and Business Management
Kiel University, Kiel Germany, 1991 * Study Abroad (<http://www.uni-kiel.de/index-e.shtml>)
Executive MBA Program, 1995-1996 * University of Utah, Business Administration

Associations

Network Marketing Association, Board Member, ([LINK](#)) **Share Parents of Utah**, Board Member, ([LINK](#))
Children-4-Tomorrow, Board Member, ([LINK](#)) **Mentors International**, Media Donor, Volunteer, ([LINK](#))
Anasazi Foundation, Social Media Donor, ([LINK](#))

Letters of Recommendation

Jon M. Huntsman, Chairman, Huntsman Chemical, ([LINK](#)) **Randy Hales**, President, ZAGG, ([LINK](#))
M. Russell Ballard, Ecclesiastic Leader, ([LINK](#)) **O. Don Ostler**, President, OC Tanner, ([LINK](#))
Roger M. Boyer, Chairman, The Boyer Company, ([LINK](#)) **Lowell M. Durham**, President, ZCMI/Deseret Book, ([LINK](#))
Chris Esseltine, FDA/FTC Attorney, Reference: **734-239-5059**

- * Demonstrates natural ability to develop, relate to and maintain peer relationships with multiple corporate executives.
- * Adept at obtaining key decision factors, in sales and interpersonal scenarios, while effectively interacting in stressful situations.
- * Proficient at recognizing, understanding and interacting with the predominant characteristics of differing personality types.
- * Able to fluidly adjust to dynamic situations while simultaneously learning multiple, mutually-exclusive new tasks.
- * Personally driven, innovative, trend sensitivity, skilled at pattern-recognition, hardworking, self-motivated and goal-oriented.
- * Eagle Scout (1979).