



**XOÇAI**<sup>™</sup>  
HEALTHY CHOCOLATE

# MXI CORP EUROPEAN EXPANSION PLAN

## SHIPPING AND CUSTOMER SERVICE PROCEDURES FOR EU COUNTRIES

### ALL EU COUNTRIES

Effective immediately, Residents of ALL European countries (excluding those listed below) may sign up into MXI provided they use a "shipping address" that is located within the UK. It is the responsibility of the individual distributor to arrange pick-up or delivery of shipped products from the "shipping address."

### SELECTED COUNTRY CONSOLIDATED SHIPPING (accommodation for early business building)

On March 2, 2009, the following countries within the EU will also be allowed or given the right to acquire products for personal use and become distributors via the UK, by signing a UK application and providing their current address of residence within their home country (for legal purposes). A 'Consolidated' shipping address must be provided for each of the following countries:

- Belgium
- Netherlands
- Denmark
- Ireland
- Hungary

### **Details for order placement and 'Consolidated' shipping are as follows:**

- ▶ No less than 10 cases of product may be shipped to a single address. Distributors (uplines/downlines) are responsible for identifying a SPECIFIC shipping address in the country to which consolidated shipments of 10-15 cases may be sent from the UK warehouse. There may be multiple shipping addresses in the country, as determined by the distributors themselves. However, all orders must be consolidated to reach the 10-15 case requirement. When orders are placed, Distributors should ensure that the consolidated shipping address is correct for their pick-up location. Approximately once per week – give or take when a minimum of 10 cases worth of orders are received by the UK warehouse, the product will be shipped to the consolidated shipping address. Uplines at the consolidated shipping address are responsible for handing out product to those who ordered. The orders will be accompanied by invoices identifying the owner/purchaser of each case. No pick-up orders will be accepted at the UK warehouse unless specifically authorized on a select basis by MXI. Prices will be the same as in the UK SHIPPING PRICE and VAT will be charged at the UK rate (currently 15%). Distributors are specifically advised that they are purchasing in the UK and taking title to product in the UK and they are providing the shipping information as to where to forward their purchases.
- ▶ Future Countries will be determined on a case by case basis.

### **Customer Service Instructions for above:**

1. Information above should be provided to distributors and leaders.
2. Customer Service staff should be trained to know which countries are allowed the consolidated shipping opportunity.
3. Orders from countries other than those listed above will be denied by the warehouse and the order information will be returned to MXI for cancellation.

### **PDX Warehouse instructions for above:**

1. For countries listed above (Belgium, Netherlands, Denmark, Ireland and Hungary): After printing orders, collect the orders and segregate into 10-15 unit orders with the SAME SHIPPING ADDRESS for consolidated packing into a single box, and shipment to the shipping address (include individual invoices for that particular shipment).
2. Shipments should go out about once a week. If an insufficient number of orders, to the same shipping address aren't received after 10 days – Notify customer service and ask whether to hold for additional time or CANCEL.
3. Shipments should not be less than 10 boxes to these consolidated addresses, to ensure the cost of DHL Shipping is covered in the UK Distributor price.
4. THESE ORDERS WILL SAY PARCEL SHIPPING IN THE DELIVERY METHOD.



## SPECIAL HUNGARY PALLET SHIPPING

Effective immediately, in addition to the Consolidated shipping for 10-15 cases to a single shipping address, Hungary will be accommodated as follows:

**\*\*WILL CALL ORDERS TO BE CONSOLIDATED FOR PALLET SHIPMENT TO A SINGLE ADDRESS.\*\***

- ▶ In order to accommodate the start of numerous distributors in Hungary, Hungarian distributor activations may purchase product at the UK WILL CALL PRICE INCLUDING VAT @15% AND HAVE THESE CONSOLIDATED TO A PALLET SHIPMENT.
- ▶ SUCH ORDERS MUST LIST A SINGLE IDENTICAL HUNGARIAN SHIPPING ADDRESS FOR IDENTIFICATION PURPOSES ON THESE WILL CALL ORDERS.
- ▶ The warehouse will segregate all HUNGARIAN WILL CALL ORDERS to the pallet.
- ▶ An envelope with individual Will call order INVOICES should be included with the pallet for delivery.
- ▶ When orders reach several hundred cases (maximum to pallet capacity) the pallet will be shipped to the single shipping address.
- ▶ The UK Price for such WILL CALL ORDERS DOES NOT INCLUDE PALLET SHIPMENT TO THE HUNGARIAN ADDRESS.
- ▶ The COST OF THE PALLET SHIPMENT MUST BE PAID BY THE HUNGARIAN DISTRIBUTOR COORDINATING THE RECEIPT OF THE PRODUCT. Payment is DIRECTLY to PDX Logistics (NOT MXI) and delivery instructions should be coordinated directly with PDX Logistics for delivery. (Note: The choice of logistics or transport company of the will call pallet is up to the Hungarian Distributor Coordinating the activity.) Title of goods is understood to pass to individual distributors at the UK warehouse, and is considered in all respects by MXI to be a Sale within the UK and delivery in the UK.
- ▶ THESE ORDERS CAN BE IDENTIFIED BY THE "WILL CALL" TAG IN THE DELIVERY METHOD AREA PLUS HUNGARIAN SHIPPING ADDRESS!!!

